

# DAMIANI

Not for distribution, directly or indirectly, in the United States of America, Canada, Australia and Japan

## PRESS RELEASE

### **Damiani S.p.A.:** **The Board of Directors has approved the Consolidated balance for the financial year ended on 31st March 2007**

- **Turnover:** 168.0 million euros (compared with 166.2 million euros of the financial year ended on 31st March 2006)
- **EBITDA<sup>1</sup>:** 27.8 million euros (23.7% up on the financial year ended on 31st March 2006);
- **Net profit:** 14.2 million euros (37.2% up on the financial year ended on 31st March 2006).

Milan, 6th July 2007 – The Board of Directors of **Damiani S.p.A.**, parent company of the Damiani Group, a designer, manufacturer and distributor of top-quality jewellery in Italy and abroad, recently approved the Consolidated financial statements for the financial year ended on 31st March 2007, drawn up according to IFRS accounting standards and auditing by a firm of independent auditors.

During the financial year ended on 31st March 2007, Damiani S.p.A. generated **turnover** of **168.0** million euros compared with 166.2 million euros at 31st March 2006.

The parent company of the Damiani Group closed the financial year with **EBITDA** of **27.8 million euros**, an increase of **23.7%** compared with the 22.5 million euros of 31st March 2006. The incidence of EBITDA on turnover amounted to 16.6% compared with 13.5% for the financial year ended on 31st March 2006.

The **Operating Profit** amounted to 24.8 million euros, **25.3%** up on the 19.8 million euros of the previous year with an incidence on turnover of 14.8% compared with 11.9% of the financial year ended on 31st March 2006.

---

*<sup>1</sup>EBITDA is the operating profit inclusive of value adjustments. EBITDA is used by senior management to monitor and assess the company's operating performance and, as it is not used for IFRS purposes, it should not be considered as an alternative means of assessing group results. As the composition of EBITDA is not governed by accounting principles, the criteria of determination applied by the group may not be consistent with that adopted by other bodies and may therefore not be comparable.*

# DAMIANI

**Net profits** increased by **37.2%**, from 10.4 million euros at 31st March 2006 to 14.2 million euros at 31st March 2007. Its incidence on turnover amounted to 8.5% compared with 6.2% of the financial year ended on 31st March 2006.

The **Net Financial Position** at 31st March 2007 amounted to 47.9 million euros, an improvement on the 80.0 million euros for the financial year ended on 31st March 2006.

## **Damiani S.p.A.**

Damiani S.p.A. is the parent company of the Damiani Group, a leading Italian producer and distributor of top-quality designer jewellery, operating in the jewellery sector through prestigious brands, such as Damiani, Salvini, Alfieri & St. John and Bliss, as well as the recently acquired Calderoni brand.

Master craftsmen ever since 1924, the Damiani Group boasts a long-standing tradition in the art of goldsmithery which has always interpreted with an innovative spirit. It holds the unbeaten record of a good 22 *Diamond International Awards* (18 for Damiani and 4 for Calderoni). Every jewel created by Damiani is handmade according to the finest craft tradition and the elegance of Italian style.

With approximately 466 employees, the Damiani group operates both in Italy and abroad through distribution companies that fully cover the European, American and Asian markets. These include in particular: Damiani International BV (based in Amsterdam), Damiani USA Corp. (based in New York) and Damiani Japan K.K. (based in Tokyo). The Group also has 51 own-brand stores located in the main fashion streets in Italy and throughout the world.

*This announcement is not an offer of securities for sale in the United States or elsewhere, nor shall there be any offer of securities in any jurisdiction in which such offer or sale would be unlawful. The securities referred to herein may not be sold in the United States absent registration or an exemption from registration under the U.S. Securities Act of 1933, as amended. Damiani S.p.A. does not intend to register any portion of the offering of the securities in the United States or to conduct a public offering of the securities in the United States. Any public offering of securities to be made in the United States will be made by means of a prospectus that may be obtained from Damiani S.p.A. or the selling shareholder and that will contain detailed information about the company and management, as well as financial statements. The distribution of this announcement and the offering or sale of the securities referred to herein in certain jurisdictions may be restricted by law. Persons into whose possession this announcement comes are required to inform themselves of and to observe any such restrictions. Copies of this announcement are not being made and may not be distributed or sent into the United States, Canada, Australia or Japan. The information in this announcement does not constitute an offer of securities for sale in Canada, Australia or Japan.*

## **Corporate Media Relations- Damiani Group**

Paola Maini

Tel: +39 02.46716237

Email: paolamaini@damiani.it

## **Image Building**

Simona Raffaelli, Alessandra Sabellico, Valentina Burlando

Tel. 02/89011300

Email: damiani@imagebuilding.it